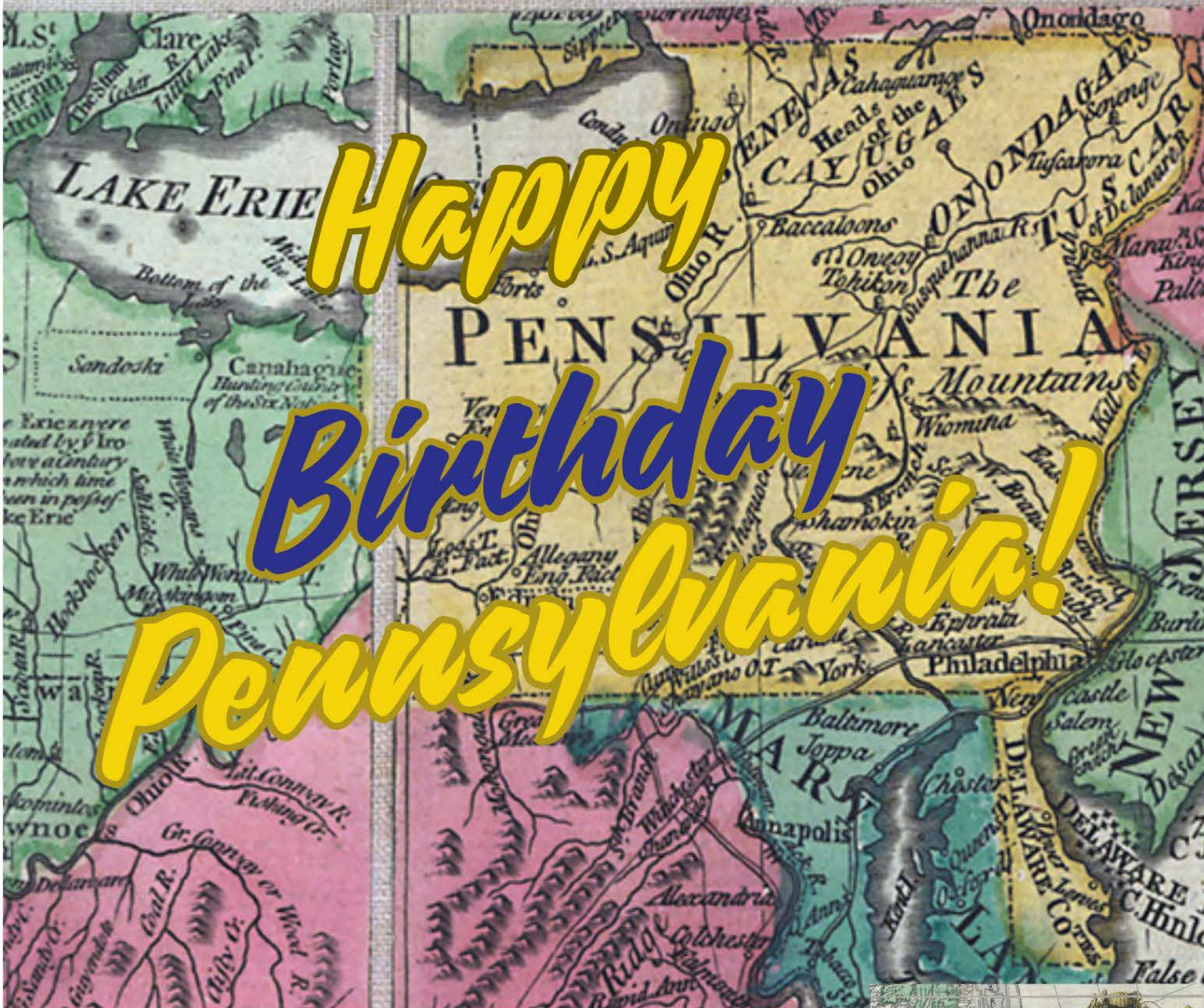
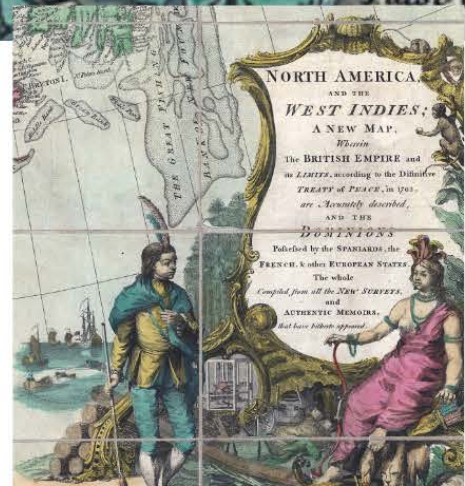


SPRING - 2025 EDITION

VOL: VI EDITION: I March 2025



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COVER ART: Map showing the original 13 British colonies after the 1763 Peace of Paris. Hand Colored engraving by Carrington Bowles ca. 1774.

March 4, 1681 - King Charles II of England granted a huge tract of land in the New World to William Penn to settle an outstanding debt. The area later became Pennsylvania. March is the Birthday Month of Pennsylvania. Happy Birthday PA!!!

Images from Canva Pro.

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GUIDON

WELCOME FRANK V. DeANDREA, Jr. Editor-In-Chief



Welcome to the Spring 2025 issue of the PALI Guidon.

For those of us in the Northern hemisphere, after a long winter, it is always nice to see March on the calendar and to be able to say it is Spring. What makes spring so special? Why is it that we look at March 21st or 20th or 19th differently than we do March 18th or 22nd ? The thought of Spring brings with it warmer weather, longer days, bluer skies, birds returning and flowers starting to bloom.

“Spring” occurs the moment that the sun crosses the vernal also known as the the celestial equator. This is the imaginary line in the sky above the Earth's equator, from south to north. The vernal equinox happens on March 19, 20, or 21 every year in the Northern Hemisphere. In the Southern Hemisphere, this same event marks the beginning of fall.

Spring brings with it such promise. It marks a transition from cold and dormant to birth and renewal such as in plants and animals. Warmer days, more sunshine, budding flowers, the return of songbirds all bring with it optimism for new beginnings.

Spring also allows us as human beings to live a more active, healthier lifestyle getting outdoors more, exercising, walking and breathing the fresh air.

We are living in exciting times where every day new things are born and advance. Take for instance, technology. The field of technology is advancing at an exponential rate. With these advances, come the issue of regulation and ethical use.

A recent argument over Policy vs Law is in University of Idaho Stabbing deaths of four students, Ethan Chapin, Xana Kernodle, Madison Mogen and Kaylee Goncalves. I NEVER use the name of the Massacrist as I refuse to give them any notoriety. Instead, I always give respect to the victims, mentioning them whenever possible as they are the ones that should be remembered.

The Massacrist' s defense team moved to suppress all evidence of the DNA findings stating they were obtained by the FBI breaking a policy of the database company. The FBI and the Judge in the case reported that there is a difference between breaking a company policy and breaking the law. The DNA results stand. At least for now.

Although to many, it seems DNA has always been around as a means of identification, DNA was not always allowed to be used in court. The ability to use DNA in the Pennsylvania court system dates to 1993, Commonwealth vs James Lee Lindsay. This was the test case to allow DNA to be used as evidence to positively identify a person.





GUIDON

WELCOME FRANK V. DeANDREA, Jr. Editor-In-Chief



In 1993 Lindsay was arrested and charged with being a serial rapist at Bloomsburg University, raping seven college women and burglarizing their homes. In a trial by jury he was found guilty and given a sentence of 22 to 44 years in prison for his confession and conviction. During the time he has been in prison, he has filed no less than eight appeals having the case go through the Supreme Court upholding the acceptable use of DNA in court to prove identity.

I know this as in 1992-1993 I was the State Police Trooper who processed the crime scenes and collected the evidence convicting him. Equally, I was the State Trooper who captured Lindsay as he attempted to flee through an alleyway after committing another burglary and attempted rape.

Technology has evolved at breakneck speeds since then. Often policies, procedures and laws lag behind usually waiting for an issue to arise prior to being created or updated.

The case of drones is equally a compelling example of this. As drone use and technology expands, we are faced with the lack of laws governing use, identification and control.

I am confident that laws will catch up quickly to govern the responsible use of all technology. However, in this gray area of time between technology evolution and the laws that will govern it, we as investigators should allow our conscience to guide us and at all times, remain ethical as we spring ahead! Remember it might just be your involvement in a case that will one day be reviewed by the Supreme Court.

With that, I hope you enjoy Spring 2025, and the latest edition of the PALI Guidon.

*Stay Safe,
Frank*

*Long before you were ready to say goodbye
there were people waiting to say hello*

-DEE DEE MAYLATH





PRESIDENT'S CORNER: RICK CARPENTER



Dear PALI Members,

As we step into spring, I hope we can finally leave the harsh winter behind us, more cold weather than snow. While March has historically brought its share of late snowstorms—especially for those of you in the Northwest part of the state—I'm optimistic that the worst is over. We've made it through another season of long hours and hard work, balancing our professional commitments with personal sacrifices. I want to extend my sincere gratitude to each of you for your dedication to this industry, and an even bigger thank you to your families for their unwavering support.

Over the past few years, we've been actively working on initiatives to strengthen and advance the private investigative profession. Key efforts include:

- Updating the Private Detective Act to ensure it reflects the needs of modern investigators.
- Forming a committee to assess the evolving role of constables in our industry.
- Expanding the compliance committee by bringing together investigators from across the state to assist in handling complaints brought to PALI.
-

I would like to thank the PALI members who are taking time out of their full-time work to further these initiatives in an effort to strengthen our profession, advocate for necessary reforms, and ensure the highest standards of integrity and accountability in our industry. Your dedication and contributions are essential in shaping the future of private investigation, and your efforts do not go unnoticed. Our association is more than just a professional network—it is a community of dedicated individuals united by a shared commitment to uncovering the truth, upholding justice, and maintaining the highest standards of integrity. Your dedication is vital to upholding the core values of honesty, diligence, and confidentiality that shape our profession.

Looking ahead, we remain focused on expanding knowledge, enhancing skills, and fostering stronger connections within our industry. Through education, training programs, and networking opportunities, we can continue to stay ahead of industry trends and best practices.

I urge all members to make the most of the resources and support available through PALI. Whether you are an experienced investigator or new to the field, there are always opportunities to learn, develop, and grow both professionally and personally.

Thank you for your ongoing commitment to our industry and for being a valued member of PALI. Together, we can uphold the highest standards of excellence and make a lasting impact in our industry and the communities we serve.

This is my final year as President of this outstanding organization. Over the past three years and two months, we have taken on numerous initiatives aimed at strengthening our profession and supporting our members. My primary goal has always been to serve the best interests of PALI members and to see these initiatives through to completion.

While some may not be fully realized by the end of my term, I am confident that my successor will continue the work we started, ensuring that each initiative reaches its intended conclusion.

Best regards,

Richard Carpenter

President, Pennsylvania Association of Licensed Investigators





ETHICS

BY: Kitty Hailey, CLI
SME on ALL things Ethics



ALL THE SAME

Easter, Ramadan and Passover all occur at this time of year. Ostera marks the Pagan spring equinox. Clocks bring us into Daylight Savings Time. A new administration is making drastic changes in our country. Other countries are changing and evolving as well. For most of our world there is an end to cold and icy weather and Spring becomes a welcome reality. It's been a time of change in so many ways. I've been thinking of the differences and similarities between and among people. And I've been pondering the impact of all these old/new and evolving times upon investigators.

Here's what I believe:

We are all different, but we are all investigators. So we are the same, if by nothing else than definition. We have rules and regulations we must follow as investigators that impact on all of our lives. So if we are Christian, Muslim Jew or Pagan we must be impartial in our dealings with others.

If we are MAGA Republican, Tree hugging Liberal, Libertarian or Democrat, we must complete each assignment as investigators with diligence. We still must be honest in our findings. We always have an obligation to bill fairly for work performed and to inform accurate what we find.

Our profession makes us uniquely responsible to others in a way that no other vocation does. Sure, we want the auto mechanic to take care of our car well. We want the store clerk to be kind and pleasant. We'd like the waitress to look up from her cell phone and bring our coffee. However, none of these professions really change our ability to make informed decisions about important parts of our lives. Yes, doctors and lawyers and other professionals have ethical and moral responsibilities. Ours, however, can make the difference between a man or woman spending 30 years in prison for a crime they did not commit. Or, we can do the dirty work and spend the long hours to prove the actual

innocence. And we do that in spite of our proclivity for pork or tofu.

This might sound introspective. It is. I'm proud of this profession because what we do impacts lives, helps people to make those tough decisions, and prepares our clients to face their world as informed individuals. So Happy Holiday, Welcome Spring and enjoy the seasons as a well-respected, capable and ethical investigator!

Ethically yours,

Kitty Hailey, CLI, has become known in the profession as The Ethicist.

She is a regular contributor to this Newsletter and can be reached for questions, guidance or comment via her website: www.kittyhailey.com or by calling her at 215-574-8127.

EDITOR's NOTE: As Ethics has NO boundaries, Kitty writes column's for me to publish in multiple Industry Newsletters. I reuse articles she has written for one interchangeably with the others because to me, just like chocolate, one can never have too much ethics.



PALI MEMBER SPOTLIGHT- RULES

The Guidon allow for a PALI Member spotlighted for her/his accomplishments in the Law Enforcement /Private Investigative world.

Members are able to forward suggestions of other PALI members they feel should be in the “Spotlight” following these simple rules:

1 – NO SELF SUBMISSIONS

2 – Submitting Member must be a member of PALI in good standing.

3 – SPOTLIGHT Member must be a member of PALI in good standing.

4 – Submission shall include a brief, 750 words or less, BIO of the candidate that does NOT list every school, training, or good deed.

The BIO should capture what the MEMBER has done that has changed the way PALI or the Private Investigation industry or Law Enforcement does business or capture what makes the candidate worthy of spotlighting. Think big picture.

Members desiring to submit a “Spotlight Article” on another member, complete with photos should send it to the Editor-In-Chief, Frank@DeAndrea.biz. All Newsletter Policy requirements shall be applicable.

To review the newsletter Policy go to <https://pali.org/pali-policies/>





PALI MEMBER SPOTLIGHT- NO SUBMISSIONS

Winter 2024

There were NO Submissions by Any PALI Member for the Winter 2024 Member Spotlight.

I encourage ALL of the Regional Directors to submit at least one PALI Member from their respective regions for consideration each edition.

If you are a member and know of another member deserving of being “Spot Lighted” please submit the required information as detailed on Page 7.

**“IN THREE WORDS I CAN SUM UP
EVERYTHING I’VE LEARNED ABOUT LIFE:
IT GOES ON.”**

– Robert Frost





RAISING THE DEAD

By: Gary DeFinis, LPI

At times, my work proves to be quite engaging. Recently, I was tasked with finding a client for one of my attorney clients. Through thorough research, I was able to uncover extensive information about this individual, including details about his family members such as his ex-wife, children, brothers, and sisters; however, I was unable to locate the individual himself.

I discovered that his sister passed away in April, and he was mentioned in her obituary as having died before her. Conversations with his family revealed their belief that he perished in a house fire in the Kensington area of Philadelphia, with the body being unidentifiable. They presumed it was him but never received the remains. Consequently, there was no burial or memorial service, which deeply saddened me.

I conversed with his son, who revealed that he had not seen his father for two decades. This prompted me to further investigate, as I was determined to pursue the matter despite their assertions. I sensed that their information was inaccurate and felt a compelling need to uncover the truth.

I contacted the City's Medical Examiner's Investigative Unit, but they reported no record of the individual and no unidentified remains of a burn victim. As is my habit, I became fixated on this issue, mentally pacing for hours until a new idea emerged. I considered that there might be alternative approaches, and indeed there were; this prompted me to explore a potential old or current address. The updated location was identified as a soup kitchen in Kensington, Philadelphia, known as "The Saint Francis Inn." This Catholic organization serves the homeless population in that area of the city. I resolved to pay them a visit the next morning.

Upon my arrival at the Saint Francis Inn, I observed numerous homeless individuals resting on the sidewalk adjacent to the facility. The scene was not limited to just a few; rather, it was populated by many. The morning was brisk and chilly, the type of day where one's breath is visible in the air, and litter and debris were scattered in every direction. After parking my vehicle, I stepped out, dressed in a suit that day, presenting a polished appearance.

At 8:00 AM, I rapped on the side door. A gracious nun welcomed me inside the inn, inviting me off the street. I introduced myself and outlined my purpose for visiting. Inquiring if she was familiar with the individual I was seeking, I noted that I was dressed in a suit, as I had a funeral to attend at 10:00 AM.

Sister informed me that she was familiar with the individual I was searching for, although she had not encountered him recently. She mentioned that his mail is delivered to their address, which serves as his mailing location. She verified that he is currently homeless. According to her, he occasionally visits the Inn to collect his mail and enjoy a meal. I provided Sister with my

business card and requested that she ask him to contact me if she happens to see him.

I proceeded to a different location on North Broad Street, where I found a closed church. After circling to the rear of the church, I discovered it housed a breakfast mission. I entered to ask about the man associated with this site, but regrettably, he was not listed in their records. Consequently, I returned to my vehicle and left for Warrington, PA, to pay my respects to my friend following the passing of his mother, whom I had never met.

While driving home from the funeral on the Pennsylvania Turnpike, I received a call from the Saint Francis Inn, as indicated by the caller ID. It was Sister from the mission, whom I had met earlier that day. She informed me that someone had come in to collect his mail—he was alive. She then connected us, and I explained my attempts to reach him, sharing all the necessary details and requesting a meeting at the mission in about an hour. He agreed, mentioning that he had no phone or permanent address and would wait for my arrival. When I met him, it was clear he was very much alive.

Upon our meeting, he appeared to be in good health and high spirits. We conducted our business and engaged in conversation. He was unaware of his sister's passing, which left him astonished when I mentioned my communication with his ex-wife and son. My responsibilities were fulfilled. However, about an hour later, his ex-wife reached out to express her gratitude, as he had contacted her. Subsequently, his son called, utterly bewildered and unable to comprehend that his father was still alive. Both were completely taken aback by the situation.

God has placed me in this role for a purpose, a belief I hold firmly. At times, I feel a compelling urge that transforms into an obsession, as if I am aware of His presence, yet blinded to it. I am continually grateful for the gift and passion I possess for my profession. It transcends mere financial gain; it is fundamentally about revitalizing lives by raising the dead.

Peace be with you...

Gary S. DeFinis, Licensed Professional Investigator, Author.

215-338-3303

<http://www.philadelphialpi.com>

"You only live once, but if you do it right, once is enough."
— Mae West



GUIDON

SAVE THE DATE **2025 PALI CONFERENCE** **HERSHEY LODGE RESORT** **HERSHEY, PA** **SEPT. 29th and 30th**

The 2025 PALI conference will be back at the Hershey Lodge Resort on Monday and Tuesday, September 29th and 30th, 2025.

Pre-registration will be on Sunday evening at 7:00 pm with vendor set up at 5 pm. Please check the website for details.



The 2025 PALI Conference Committee:
Bill Everman, Eileen Law, Marc Bourne





PALI REGIONAL DIRECTOR'S UPDATES AND GOINGS-ON

There were NO Submissions of any Regional Updates for the period of December 2024 - March 2025.

Equally, No regional Director submitted any photographs of any events that took place or any PALI members in the news.

**“Sing like no one’s listening,
love like you’ve never been hurt,
dance like nobody’s watching,
and live like it’s heaven on earth.”
– (Attributed to various sources)**



RISK THREAT & VULNERABILITY ASSESSMENTS

To Check or Not To Check- That is the Question
The Use of Checklists in Risk/Threat/Vulnerability Assessments

By: FRANK V. DeANDREA, Jr.



The purpose of a risk, threat and vulnerability (RTV) assessment is to help identify, prevent, reduce, or mitigate the potential consequences of a domestic terrorist attack, natural catastrophe, other emergency or safety / security problem that can adversely affect the company, its employees, the customers or the community.

This can be a large scale RTV assessment conducted on a major building, structure or critical infrastructure such as a professional football stadium, national or state monument, bridge, or water treatment facility, using all-hazards scenarios to identify critical community asset risks and their potential impacts to a community.

Equally as important are the smaller RTV assessments that are done on small businesses such as drug stores, convenience stores, grocery stores, hardware stores, ice cream parlors, coffee shops, the list is endless. In cases such as the smaller “mom and pop” shops, the focus is not as much domestic terrorism as it is protecting the business, employees, customers and community from dangers such as slip and falls, parking lot crime, injuries, accidents and the like.

FEDERAL EMERGENCY MANAGEMENT AGENCY NEW STANDARDS

As of 2024 the Federal Emergency Management Agency (FEMA) has created new standards of risk management that now take into account information technology.

A collaboration of physical and cybersecurity in developing an integrated risk management strategy leads to the enhanced capabilities necessary for the protection of our Nation’s critical infrastructure as well as organizations, businesses and communities.

FEMA now considers Enterprise Risk Management critical regarding the protection of our infrastructure. The overall goal is to have physical security and cybersecurity working together through convergence and should be incorporated into any RTV assessment.

USE OF CHECKLISTS

In conducting an RTV assessment, the use of a check list can be a great tool. They are a much-used tool in many facets of assessments; however, I am here to tell you the checklist, left unchecked, can be dangerous.

There are advantages and disadvantages to the use of checklists and recognizing each is the key to success.



RISK THREAT AND VULNERABILITY ASSESSMENT METHODS

There are several ways to identify RTV's. Several of the schools on RTV assessments utilize interviews, discussions, and even scenario analysis. Others teach a more disciplined approach utilizing risk categories and checklists based on experience. Finally, there are software-based analytical methods that calculate permutations and identify risks based on a database using a multitude of data and even artificial intelligence.

CHECKLIST CATEGORIES

- The categories within an RTV checklist can vary from organization to organization and should be tailored to the specific entity assessed.
- Some general categories include:
 - Entrance
 - Parking Lot
 - Parking
 - Reception
 - Phone system
 - Wi-Fi
 - Ingress
 - Lighting
 - Exterior
 - Doors
 - Windows
 - Alarms
 - Cameras
 - ADA Compliance
 - Computers
 - Cash Handling
 - Records
 - Policies
 - Employees
 - Security
 - Signage
 - Access
 - Ingress / Egress
 - Crime statistics
 - Interviews
 - Key Personnel
 - Social Media Presence
 - Information Technology
 - Enterprise Network
 - Computer Access

CHECKLIST ADVANTAGES

Some of the advantages of using RTV checklists:

- They are a very popular tool in many organizations.
- A properly prepared checklist can identify some potential risks, threats and vulnerabilities that can hamper, hinder and even render an organization helpless.
- Checklists give you a quick overview.
- Checklists have the advantage that you can use them to perform a risk analysis relatively quickly and easily.
- Checklists can be based on the vast experience of the professional who is conducting the RTV assessment.

CHECKLIST DISADVANTAGES

Some of the disadvantages of using RTV checklists are usually very specific and static. These lists are most often based on experience, past experience and even past failures based on problems that have occurred to other organizations in similar disciplines. Often the checklists are based on typical issues that may arise.

- Checklists give a false sense of security that ALL risks have been identified.
- Checklists do not allow for out of the “Checklist box” thinking.
- Checklists are static and only ask for a box to be checked.
- Checklists include only known and obvious risks.
- Checklists are not based on things uncovered from interviews.
- They do not provide a great amount or any detail.
- The list may be too ridged.
- The checklist does not qualify or quantify the risk.

OTHER THINGS TO CONSIDER

“Back in the Day” you were called upon to conduct a risk assessment and you pulled out your sturdy clipboard and checklist and started checking off the blocks. That day has long passed and there is so much more to consider in today’s world to keep business, organizations or critical infrastructure safe. Let’s look at some of the other things that are paramount to an RTV assessment being successful.

TRAINING and CERTIFICATIONS FOR RTV ASSESSMENTS

To conduct a professional RTV Assessment, the first thing any professional should do is get educated. There is a lot to be said for experience in the industry however, in today’s rapidly evolving world, formal education through taking RTV Assessment courses is critical to remain on the cutting edge of the industry. Speaking from over 40 years of industry experience, I can tell you firsthand that without continuing education, I would not be able to properly assess risk in today’s world.

DIFFERENT SCHOOLS OF THOUGHT

There are several schools of thought when it comes to conducting RTV assessments and each has their merits and a slightly different approach to them.

Some of these are:

SWOT analysis - Assesses an organization's strengths, weaknesses, opportunities, and threats.

Risk matrix - Multiplies the likelihood of an event by its severity to determine a risk score.

FAIR - Converts risk into financial terms to help organizations understand the potential economic impact of cyber threats.

CARVER - CARVER is an acronym that stands for Criticality, Accessibility, Recuperability, Vulnerability, Effect and Recognizability.

FEMA CRITICAL INFRASTRUCTURE SECURITY – FEMA has a multitude of courses specific to Critical Infrastructure Security.

Each of these approaches utilizes things such as heatmaps, graphs, charts, matrices, and formulas as part of the assessment process.

FORMULAS

Formulas are generally standard being the same calculation in all disciplines. Some examples are:

Formulas for calculations such as the risk formula generally written as

Risk = Probability x Impact.

Cybersecurity: Risk = Probability of Threat Event x Vulnerability x Impact

Software security: Risk = Likelihood x Impact

Risk = Threat x Vulnerability: A common formula used to identify and prioritize risks.

Risk + Response = Vulnerability

Risk = Probability x Impact

Likelihood x Impact = Risk Rating

System Effectiveness (SE) = Probability of Detection (Pd) x Probability of Interruption (Pn) SE=Pd×Pn

FEMA looks at five steps of Risk Management Framework are:

- 1.Set goals and objectives
- 2.Identify infrastructure
- 3.Assess and analyze risks
- 4.Implement risk management activities
- 5.Measure effectiveness

Formulas are usually based on the matrix being created.

5x5 Risk Matrix - A 5x5 risk matrix is a type of risk matrix that is visually represented as a table or a grid. It has 5 categories each for probability (along the X axis) and impact (along the Y axis), all following a scale of low to high.

DEPARTMENT OF HOMELAND SECURITY RISK MANAGEMENT LEXICON

Risk management strategies are essential for preventing, reducing, or transferring the impact of risks. They are fundamental to maintaining operational continuity and ensuring the resilience of organizations and systems. The risk management strategies include:

- 1.Avoidance
- 2.Mitigation
- 3.Transfer
- 4.Acceptance

QUANTITATIVE vs QUALITATIVE ANALYSIS

A quantitative risk assessment translates potential risks into numerical values. These are then used to measure the chance of occurrence and the amount of impact they will have on the organization. This employs statistical models, mathematical calculations, and financial metrics to estimate the probability and potential financial loss associated with each risk.

A qualitative risk assessment uses risks identified by the assessor, either by experience or interviews, and evaluating them based on their likelihood of occurrence and severity should they occur. Qualitative assessments are said to be subjective.

OUTSIDE IN vs INSIDE OUT

Outside in is the perspective of a criminal or intruder having to get to your business or asset from the outside and work their way in.

Inside out is the perspective of the people on the inside such as security professionals and employees.

A good RTV assessment will incorporate both approaches. If you only do one or the other, you may find gaping holes were not identified and failure is imminent.

TOOLS TO CONDUCT A RTV ASSESSMENT

Regardless of what RTV religion you practice, there are some tools that will be useful in each case. Items such as a:

CAMERA – A good digital camera is a great investment. Although cell phone cameras are incredible tools, the possibility exists of having the contents of the phone subpoenaed in discovery and as such, using a separate work camera only used to take work photos is a good investment.

LIGHT METER - This will allow you to properly gauge the lumens in all areas of the parking lot and interior of the building. Some models allow for the data to be written to an SD card and downloaded making population of a report easy.

FLASHLIGHT – There is always at least one area that needs to be lighted to see.

CLIP BOARD – This will allow important paperwork to be readily available as well as for checklists to be used when appropriate.

TAPE MEASURE – 100 foot and 25 foot retractable

AUDIO RECORDER – Used for quick note taking and interviews.

NOTE- NEVER RECORD ANYONE WITHOUT THEIR EXPRESSED PERMISSION AND ALWAYS ADD A SHORT PREAMBLE TO THE START OF THE RECORDED INTERVIEW SIMILAR TO:

This is (STATE YOUR NAME AND COMPANY) and it is currently (TIME AND DATE). I am conducting an interview with (STATE THE PERSONS' NAME) and they have granted permission to record the conversation. Mr. / Mrs. / Ms. (STATE THEIR NAME) please state and spell your name for the recording and that I have permission to record you.

LAWS pertaining to recording should be verified with an attorney within the state the recording is going to take place in. There is no reason while conducting a RTV assessment to perform any covert recordings.

BENEFITS of a HYBRID APPROACH

Using any specific method, be it FEMA, CARVER, CHAMELEON, 5x5 matrix, ASIS or the like, should show you that there are multiple approaches, each having several steps and utilizing several tools. Although the use of a checklist can be quite valuable, they should be used as one arrow in the quiver of a warrior and not as a singular method of assessment.

Once all of the interviews and policy review are completed, a checklist can be developed to ensure nothing was missed and that all potential threats identified in interviews and research have been assessed.

CONCLUSION

After reading this article, I hope it becomes apparent that the risk assessment world is rapidly changing and staying on top of it means constant updates in education as well as practical application. Checklists are a great tool and although they can be used as part of an RTV assessment they should never be the entire assessment.

*Stay Safe,
Frank*



"I've missed more than 9000 shots in my career.
I've lost almost 300 games.
26 times I've been trusted to take the game winning
shot and missed.
I've failed over and over and over again in my life.
And that is why I succeed."
– Michael Jordan

PALI MEMBERS PHOTOS and HAPPENINGS

PHOTOS and HAPPENINGS of MEMBERS
Around the Globe

**RIGHT: SANDY DEANDREA
RECEIVES HER
RECOGNITION PLAQUE
FROM JOHN GASPAR AT
THE FAPI CONFERENCE
MARCH 2025.**



**LEFT: FRANK
DEANDREA RECEIVES
HIS RECOGNITION
PLAQUE FROM JOHN
GASPAR FOR SPEAKING
ON SCHOOL
MASSACRES AT THE
FAPI CONFERENCE
MARCH 2025.**





THANK YOU

An Interpretation of Lord Kelvin's Second Law of Thermodynamics - THE ARROW OF TIME

By: FRANK V. DeANDREA, Jr.



I buried my mother last month, February 2025. She was an amazing woman in so many ways. Always the epitome of a lady with never a bad word to say, she was one of the greatest teachers I know. Not in the sense of being a schoolteacher, she was a life lesson teacher.

My mother had a debilitating muscle disease that made simple tasks such as standing, walking and even swallowing incredibly difficult. Yet, even on her worst day, whenever anyone walked into the room, she would light up and welcome them as if they were the most important person in the world. She loved adventure and remained a child at heart. She was the epitome of patient, always kind and gentle. She was perhaps the most considerate person I will ever know. Incredibly giving, always thankful and lived up to her middle name, Grace, perfectly. In her death she taught me perhaps the greatest lesson of all, although be it bittersweet indeed. Clearly her death was the greatest example of the second law of thermodynamics one can ever witness.

In the first law, also lovingly referred to as the Conservation of Energy law, it would allow for a cup to fall off a table, strike the floor and shatter into a thousand pieces as well as allow for the reverse process of the same fragmented cup to come back together as it is jumping back onto the table.

The second law, however, denies the latter. The second law, which used to be my favorite, is formulated by the observation that the total entropy (measure of disorder or randomness in a system) of an isolated system will always increase over time. Simply stated, in any natural process, the disorder or randomness of a system and its surroundings will always increase, never decrease.

It is the irreversibility of natural process, often referred to as The Arrow of Time.

My mother, in her passing, has instilled in me the Second Law of Thermodynamics far better than any professor in college ever did. Dare I say better than Lord Kelvin himself could explain. She did it by making me recognize we can never go back. And making me realize just how precious our time here on earth is.

On February 2, 2025, a dear friend of mine, Karen Salmansohn, who just happens to be a New York Times best selling author, wrote in her blog: I Only Have 36 Februarys Left to Live.

It was incredibly insightful and at the same time, as my mother lay taking her last breaths on this earth, it was an earth-shattering lesson. I am way too old to believe in coincidences as what brought Karen and I together in 2011 was a true act of divine intervention. I am confident she was meant to write and post this blog, and I was meant to read it exactly at this moment in time.

Here is the link if you would like to read the blog yourself: [I Only Have 36 More February's To Life - Karen Salmansohn](#)

The gist of the blog in my own words is this:

We are all only given a finite amount of February's. My mom was blessed with 88 of them. I am 61 and if I live to be 80, I only have 19 more February's left. None of us are promised another February.

Tomorrow is NOT Guaranteed.

Ralph Waldo Emerson once wrote:

This Is My Wish for You

Comfort on difficult days,
Smiles when sadness intrudes,
Rainbows to follow the clouds,
Laughter to kiss your lips,
sunsets to warm your heart,
hugs when spirits sag,
beauty for your eyes to see,
friendships to brighten your being,
faith so that you can believe,
confidence for when you doubt,
courage to know yourself,
patience to accept the truth,
love to complete your life.

So here is my wish for you:

I wish that you all start counting your Februarys... and make sure that each one counts, because your time on earth is running out.

And even on your worst day, I wish that you have the strength to be patient, kind, gentle, giving, graceful, loving, joyful thankful and to be a teacher to others.

So that they can learn from you how to make people feel they are the most important people in the world and to make the world a better place. At least your corner of it, the way my mother did.

Until the next time,

*Stay Safe,
Frank*



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